



# POSTAL RATES/FIRST CLASS MAIL

EFFECTIVE JANUARY 27, 2019

## COMMERCIAL & RETAIL LETTERS & CARDS

Weight Not Over (ounces)	COMMERCIAL				RETAIL	
	Automation <sup>1</sup>			Nonmachinable	Letters & Cards <sup>4</sup>	Lg. Envelopes <sup>5</sup> /Flats
	5-Digit	AADC	Mixed AADC	Presorted		
1	0.383	0.412	0.428	0.609	0.55	1.00
2	0.383	0.412	0.428	0.609	0.70	1.15
3	0.383	0.412	0.428	0.609	0.85	1.30
3.5 <sup>2</sup>	0.383	0.412	0.428	0.609	1.00	-
Postcard <sup>3</sup>	0.257	0.268	0.274	n/a	0.35	-

1. Subtract \$0.003 for each auto letter/card that complies with the full-service Intelligent Mail option requirements.
2. The maximum weight for machinable letter preparation is 3.5 ounces.
3. The card price applies to each single or double postcard when originally mailed; reply half of double postcard-sized mail piece must be designed for reply mail purposes only.
4. Letters that meet one or more of the nonmachinable characteristics in DMM 101.1.2 are subject to the \$0.15 nonmachinable surcharge.
5. Large envelope-sized pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices.

## COMMERCIAL FLATS<sup>1</sup>

Weight Not Over (ounces)	AUTOMATION <sup>2</sup>				NONAUTOMATION
	5-Digit	3-Digit	ADC	Mixed ADC	Presorted
1	0.486	0.605	0.644	0.727	0.799
2	0.636	0.755	0.794	0.877	0.949
3	0.786	0.905	0.944	1.027	1.099
4	0.936	1.055	1.094	1.177	1.249
5	1.086	1.205	1.244	1.327	1.399
6	1.236	1.355	1.394	1.477	1.549
7	1.386	1.505	1.544	1.627	1.699
8	1.536	1.655	1.694	1.777	1.849
9	1.686	1.805	1.844	1.927	1.999
10	1.836	1.955	1.994	2.077	2.149
11	1.986	2.105	2.144	2.227	2.299
12	2.136	2.255	2.294	2.377	2.449
13	2.286	2.405	2.444	2.527	2.599

1. Flat-size pieces with certain characteristics (DMM 200.4.7) are subject to parcel prices.
2. Subtract \$0.003 for each automation flat that complies with the full-service Intelligent Mail option requirements.

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**POSTAL RATES/  
MARKETING MAIL (REGULAR)**  
EFFECTIVE JANUARY 27, 2019

**COMMERCIAL LETTERS CARRIER ROUTE & AUTOMATION**

	Entry Discount	CARRIER ROUTE <sup>1,2</sup>				AUTOMATION <sup>2</sup>		
		Saturation <sup>3</sup>	High Density Plus	High Density	Basic	5-Digit	AADC	Mixed AADC
Letters weighing 3.5oz. or less	NONE	0.190	0.200	0.209	0.294	0.256	0.281	0.291
	DNDC	0.170	0.180	0.189	0.269	0.234	0.259	0.269
	DSCF	0.165	0.175	0.184	0.262	0.228	0.253	-
	DDU	-	-	-	-	-	-	-

- Saturation, High Density Plus and High Density prices are for accurately barcoded letters that meet automation letter standards in DMM 201.3.0
- Subtract \$0.003 for each letter that complies with the full-service Intelligent Mail option requirements.
- EDDM Letters pay Saturation prices.

**COMMERCIAL LETTERS NONAUTOMATION**

	Entry Discount	MACHINABLE		NONMACHINABLE <sup>1</sup>			
		AADC	Mixed AADC	5-Digit	3-Digit	ADC	Mixed AADC
Letters weighing 3.5oz. or less	NONE	0.292	0.302	0.505	0.573	0.595	0.668
	DNDC	0.270	0.280	0.483	0.551	0.573	0.646
	DSCF	0.264	-	0.477	0.545	0.567	-
	DDU	-	-	-	-	-	-

- For pieces over 4 ounces, see Marketing Mail Nonautomation Flat prices.

**COMMERCIAL FLATS<sup>1</sup> CARRIER ROUTE, AUTOMATION & NONAUTOMATION**

	Entry Point	CARRIER ROUTE (ECR) <sup>3</sup>						AUTOMATION <sup>2</sup>				NONAUTOMATION			
		Saturation	EDDM	High Density Plus	High Density	Basic	Basic CR Bundles/Pallets	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
4oz. or less	NONE	0.224	0.225	0.232	0.250	0.300	0.279	0.405	0.523	0.597	0.632	0.469	0.561	0.617	0.652
	DNDC	0.186	0.187	0.194	0.212	0.270	0.249	0.362	0.480	0.554	0.589	0.426	0.518	0.574	0.609
	DSCF	0.179	0.180	0.187	0.205	0.262	0.241	0.352	0.470	0.544	-	0.416	0.508	0.564	-
	DDU	0.161	0.162	0.169	0.187	0.253	0.232	-	-	-	-	-	-	-	-
More than 4oz. per pound price <sup>4</sup>	NONE	0.609	0.609	0.609	0.609	0.700	0.700	0.907	0.907	0.907	0.907	0.907	0.907	0.907	0.907
	DNDC	0.454	0.454	0.454	0.454	0.580	0.580	0.736	0.736	0.736	0.736	0.736	0.736	0.736	0.736
	DSCF	0.426	0.426	0.426	0.426	0.549	0.549	0.694	0.694	0.694	-	0.694	0.694	0.694	-
	DDU	0.357	0.357	0.357	0.357	0.511	0.511	-	-	-	-	-	-	-	-
+ Per Piece	NONE	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	0.405	0.242	0.334	0.390	0.425
	DNDC	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	0.405	0.242	0.334	0.390	0.425
	DSCF	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	-	0.242	0.334	0.390	-
	DDU	0.072	0.073	0.080	0.098	0.125	0.104	-	-	-	-	-	-	-	-

- Flat-size pieces with certain characteristics (DMM 200.4.7) are subject to not flat-machinable or parcel prices.
- Subtract \$.003 for each flat that complies with the full-service Intelligent Mail option (not available for Saturation) requirements.
- For carrier route flats with a detached address label, add \$.040 per piece.
- For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.



**COMMERCIAL LETTERS CARRIER ROUTE & AUTOMATION**

	Entry Discount	CARRIER ROUTE <sup>1,2</sup>				AUTOMATION <sup>2</sup>		
		Saturation <sup>3</sup>	High Density Plus	High Density	Basic	5-Digit	AADC	Mixed AADC
Letters	NONE	0.111	0.117	0.124	0.209	0.138	0.163	0.173
weighing	DNDC	0.091	0.097	0.104	0.184	0.116	0.141	0.151
3.5oz.	DSCF	0.086	0.092	0.099	0.177	0.110	0.135	-
or less	DDU	-	-	-	-	-	-	-

1. Saturation, High Density Plus and High Density prices are for accurately barcoded letters that meet automation letter standards in DMM 201.3.0
2. Subtract \$0.003 for each letter that complies with the full-service Intelligent Mail option requirements.
3. EDDM Letters pay Saturation prices.

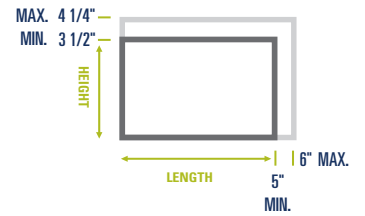
**COMMERCIAL LETTERS NONAUTOMATION**

	Entry Discount	MACHINABLE		NONMACHINABLE <sup>1</sup>			
		AADC	Mixed AADC	5-Digit	3-Digit	ADC	Mixed AADC
Letters	NONE	0.174	0.184	0.387	0.455	0.477	0.550
weighing	DNDC	0.152	0.162	0.365	0.433	0.455	0.528
3.5oz.	DSCF	0.146	-	0.359	0.427	0.449	-
or less	DDU	-	-	-	-	-	-

1. For pieces over 4 ounces, see Standard Mail Nonautomation Flat prices.

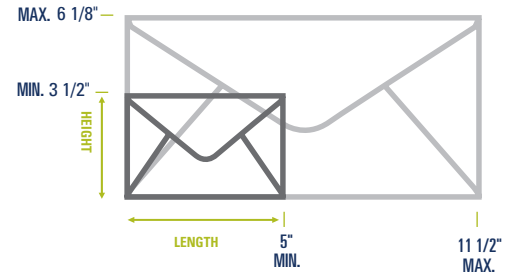
**POSTCARDS**

	MIN.	MAX.
LENGTH	5"	6"
HEIGHT	3 1/2"	4 1/4"
THICKNESS	.007"	.016"



**LETTERS**

	MIN.	MAX.
LENGTH	5"	11 1/2"
HEIGHT	3 1/2"	6 1/8"
THICKNESS	.007"	.25"



**ASPECT RATIO**

The length of the mailpiece divided by height. It must be between 1.3 and 2.5, inclusive.

**LARGE ENVELOPES / FLATS**

	MIN.*	MAX.
LENGTH	11 1/2"	15"
HEIGHT	6 1/8"	12"
THICKNESS	.25"	.75"

\* Flats exceed at least one of these dimensions.

